

# Career Plan Overview



	Discount When Placing Order	Level 1 Business Sales Bonus (PSB)	Aspiring Leader Business Building Bonus	Team Leader(TL) Personal Sales Bonus	TL Personal Team Sales Bonus	First Generation Leadership Bonus	Second Generation Leadership Bonus	
<b>Tea Consultant</b>	25%	5%	3%					
1. Submit a completed and Signed Tea Consultant Agreement. 2. Purchase a <b>Starter Kit</b> . 3. <b>25% Discount when Placing Orders</b> . Once you sell over \$850 in a calendar month, you receive a 5% PSB 4. Sponsor 1 consultant to receive <b>Level 1 Business Building Bonus</b> . 5. <b>Business Building Bonus</b> is a percentage of your consultants sales, which you receive as long as you are <b>Bonus Qualified</b> each month. 6. To be <b>Bonus Qualified</b> as a consultant, you must have sales of \$250 per month. 7. When you remit \$850 in PSV per month you will earn a \$43 Business Supply Credit. (All Title Levels)								
<b>Aspiring Leader</b>	25%	5%		4%				
1. Must have <b>Aspiring Leader PSV</b> of \$850 to be <b>Aspiring Leader Bonus Qualified</b> (2 consecutive months) 2. Must have personally sponsored at least 2 active consultants. 3. Aspiring Leaders earn a \$100 Incentive Award for the first month this level is achieved.								
<b>Team Leader</b>	25%			4%	10%	5%		
1. Must have <b>Team Leader PSV</b> of \$850 per month to be <b>Team Leader Bonus Qualified</b> (2 consecutive months) 2. Must have personally sponsored at least 3 consultants. 3. Must have a central team retail sales of \$3000 or more for two consecutive months.								
<b>Senior Team Leader</b>	25%			4%	10%	5%	6%	
1. Same requirements as a <b>Team Leader</b> plus: 2. Have one <b>Team Leader</b> qualified <b>First Generation Promote-out Leader</b> for the month.								
<b>Director</b>	25%			4%	10%	5%	6%	3%
1. Same requirements as a <b>Team Leader</b> plus: 2. Have two <b>Team Leaders</b> qualified <b>First Generation Promote-out Leader</b> for the month.								
<b>Star Director</b>	25%			4%	10%	5%	6%	3%
1. Same requirements as a <b>Team Leader</b> plus: 2. Have four <b>Team Leaders</b> qualified <b>First Generation Promote-out Leader</b> for the month. 3. Must have \$50,000 in <b>Total Organization Downline Sales</b> per month. <div style="text-align: right; color: green; font-weight: bold; font-size: 1.2em;">\$1000 Cash Bonus</div>								
<b>Senior Star Director</b>	25%			4%	10%	5%	6%	3%
1. Same requirements as a <b>Team Leader</b> plus: 2. Have six <b>Team Leaders</b> qualified <b>First Generation Promote-out Leader</b> for the month. 3. Must have \$90,000 in <b>Total Organization Downline Sales</b> per month. <div style="text-align: right; color: green; font-weight: bold; font-size: 1.2em;">\$2000 Cash Bonus</div>								

\*Percentages shown reflect the maximum compensation. Please see the official written compensation plan for details.